

COMPANY PROFILE



SECUBIQE____

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1 INTRODUCTION

Secubiqe is an international security consultancy firm, specializing in management services, risk assessment, physical and cyber security and specialist systems engineering design.

This document presents the company's core services and expertise.

1.1 COMPANY STRUCTURE

The company has two owner-Directors, and direct-hire administrative staff and core service consultants working in the head office. There is also a wider network of international consultants sub-contracted on a freelance basis for specialist services.

1.2 LOCATIONS AND AFFILIATIONS

Sequbiqe head office is in the Middle East, equidistant to all major international hubs, with affiliated companies and sub-consultants (for Engineering services and Training, respectively) in India and Europe (UK, France, Spain and Poland).

1.3 CLIENT BASE

Sequbiqe works with End-User/Operators of commercial and industrial/governmental entities. We also work in project environments for engineering management companies or project management companies to support delivery of specialist electromechanical or instrumentation sub-packages.

2 SERVICES

Sequbiqe is a pure service company, offering turnkey deliverables or retained specialist services.

2.1 RISK ASSESSMENT

Risk assessments can take many forms, and follow various methodologies. Risk assessments can also be relevant to many independent business units and therefore be context-dependent. Secubiqe specializes in security and operational risk management, under the ISO frameworks of ISO:18788 and ISO 31000, but we also use more specialist risk methodologies (quantitative and qualitative) depending on the needs and environment.

2.2 TRAINING

Secubiqe is accredited by the IACET (international association for continuous education and training) to develop bespoke training platforms and issue internationally recognized Continuous Education Units (CEUs) recognized by the American National Standards Institute (ANSI)

2.3 ISO MANAGEMENT SYSTEMS

The company and its core management consultants have extensive experience with ISO standards, and several have lead-auditor accreditations with the following standards in particular;

- ISO 9001 (business management systems)
- ISO 27001 (information security management systems
- ISO 14001 (environmental management systems)
- ISO 31000 (risk management systems)
- ISO 18788 (security management systems)

2.4 BESPOKE SYSTEMS DESIGN

In the field of major infrastructure projects, particularly national critical infrastructure, there is a demand for high-end detection and assessment systems, these can include;

- Fibre optics
- Active and passive microwaves
- Capacitance sensors
- Anti-drone systems
- RADAR/SONAR
- Long-distance surveillance cameras
- Infrared detection

Our technical specialists have experience in the design and installation of these systems, and Sequbiqe can provide preliminary or detailed designs, and supervise the procurement, construction and sign-off/handover processes in support of critical infrastructure projects, or as stand-alone end-to-end client services to implement these applications on facilities.

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3 EXPERIENCE

SEQUBIQE is a consultancy firm that draws from the experience of personnel that have worked in a diverse range of professional fields.

Our consultants stem primarily from Military and Intelligence backgrounds, with intrinsic knowledge of sovereign security frameworks.

Sequbiqe can demonstrate experience with the following governmental departments and ministries;



- Defense
- Finance
- Customs and immigration
- Foreign Affairs
- Interior Affairs

Sequbiqe can also demonstrate experience working with the following non-governmental commercial sectors;

- Banking (physical and Cyber Security)
- Oil and Gas
- Nuclear Facilities
- International Shipping
- Industrial Utilities (Electricity, Pipelines and Transport)

4 CAPABILITY

Our company has a wealth of experienced international consultants, operating across Europe, the Middle East, India and Australia.

4.1 RECRUITMENT

Recruitment focuses on professionals that have focused heavily on postgraduate development, particularly in business, project management and security risk management. We also encourage all personnel to take the Certified Protection



Professional accreditation offered by ASIS international, The Certified Information Security Systems Professional accreditation offered by ICS2, and a certification in at least one of the main ISO frameworks of 9001, 14001, 27001 and 18788.

4.2 QUALIFICATIONS

Many of our consultants have CPP and CISSP accreditations, with knowledge of ISPS codes, and IACET training protocols.

Our Technical team consists of CAD designers and Engineers from electrical and civil disciplines. Our senior consultants come from a mixture of Military and Academic backgrounds, and have extensive qualifications in Business Management (MBA), Security Risk Management (PhD) and other related fields with Master's Degree or Honors degree qualifications.

5 COMMERCIAL MODES

Sequbiqe can offer services in a variety of manners.

5.1 LUMP SUM

For scopes of work that are clearly defined, with structured deliverable output, commercial contracts can be structured on a staged lump sum basis.

Requests for services will be supported in this case with proposed milestones related to precise, verified deliverables, with payment made on pre-agreed terms against successful delivery.

5.2 RETAINED-REIMBURSIBLE

Our specialist consultants can also be retained on an advisory or a project-supervisory basis. Requests for these services will be presented with proposed time-duration support either onsite or offsite, with monthly retention payments. Services in this category will either be remunerated with a fixed monthly fee, or pro-rata against a pre-agreed time allocation method, such as timesheet.

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6 CONTACT DETAILS

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